

STRATEGIC APPROACH TO INVESTING IN GOLD & SILVER

CORPORATE PRESENTATION

NOVEMBER 2023

TSXV | EMPR

OTCQX | EMPYF



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#### YOU SHOULD READ THIS

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# **OUR VALUE PROPOSITION**

#### THE EMPRESS ROYALTY BUSINESS STRATEGY



## **Creation of Investments**

Empress creates new royalties & streams to get mines into production or expand production capacity which may result in strong returns for its shareholders



# Diversified Portfolio

Globally diversified portfolio of precious metals royalties & streams which have the potential to generate significant revenue



## Revenue & Growth

Currently generating revenue and forecasting over US\$50M over the next five years

Robust pipeline of opportunities to further grow the portfolio



# **Strong Mining Finance Team**

Completed over US\$6B in mining finance transactions with track record of success

Strategic Partnership with Endeavour Financial provides exclusive access to deal flow



# **OUR VISION**

WHY WE LAUNCHED EMPRESS



#### **Precious Metals**

Strong belief that precious metals offer superior investment opportunities



### **Financial Expertise**

Significant returns using our team of mining finance experts



#### **Wealth Protection**

In an uncertain world, precious metals protect wealth



#### **Niche Market**

Gap in the market with no competitors offering solutions



# OUR STRATEGY

HOW WE INVEST

Strategic & patient use of capital

Taking advantage of market inefficiencies to maximise returns

Creating long-term value for shareholders, more Buffet than Ark





# ROYALTIES & STREAMS

WHAT ARE THEY?

### **Royalty Agreement**



Often called an NSR (Net Smelter Return), a royalty agreement is where the mining company pays the royalty holder a percentage of total revenue earned by the mine, for the life of the mine.

#### **Stream Agreement**



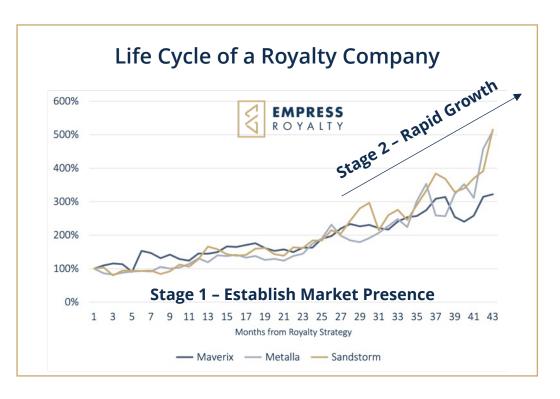
Often called a stream, a streaming agreement is where the mining company delivers to the stream holder a percentage of one or more of the metals produced by the mining company at a discounted price.



# ROYALTY COMPANY GROWTH

#### ROYALTIES OUTPERFORM GOLD

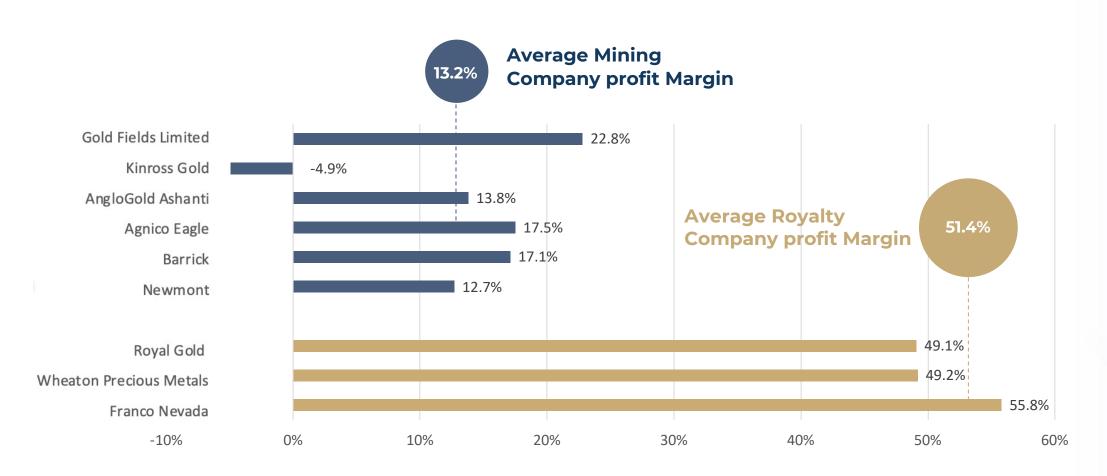






# HIGH PROFIT MARGINS

COMPARED TO TYPICAL MINING COMPANIES





# THE BENEFITS

#### TO AN EMPRESS SHAREHOLDER









### **Leveraging Gold & Silver**

Provides direct exposure to gold & silver through streaming credits & revenue from royalties

### **Inflationary Hedge**

Protected from inflationary costs compared to mining companies & pay a low percentage of spot price

### **High Returns**

Present portfolio has average returns in excess of 30% Internal Rate of Return (IRR)

### **Global Portfolio**

Access to a globally diversified portfolio of assets leveraging the multi-jurisdictional experience of our team



# THREE TYPES

#### OF ROYALTY & STREAMING COMPANIES



### **Exploration Generation**

**Early stage and typically inexpensive** 

Exploration risk - no guarantee the project will turn into a mine

If successful, long lead time to revenue generation



### **Third Party Acquisition**

Royalty is already in place so a simple acquisition process - no ability to negotiate terms

Crowded market space - typically paying a premium and part of a competitive bidding process

**Historically provides low returns** 



Work with mining company to create a royalty or stream - Direct relationship

Flexible structures to fit the goals of all parties

Focused on producing assets which brings revenue



## INVESTMENT MANAGER

#### ENDEAVOUR FINANCIAL



#### **Global Team**

**30+ Years** Est. 1988

20+

**International Awards** 

US\$740M Royalty & Stream Finance

US\$28B
Mergers & Acquisitions

JV & Strategic Investments

**US\$1.3B** 

US\$8B
Debt Finance

Since Endeavour began in 1988, it has operated exclusively in the natural resource sector. Endeavour team brings a multi-disciplinary mix of skills to ensure transactions are structured for Empress' maximum benefit with all the required skills in-house.

Endeavour's team has diverse experience in both natural resources and finance, including investment bankers, geologists, mining engineers, cash flow modellers and financiers.



# HOW WE INVEST

### INVESTMENT FOCUS & CRITERIA











**Project Stage** 

Development & Production

**Commodity** 

**Gold & Silver** 

Location

**Globally** 

**Investment Size** 

Up to US\$25M

**ESG** 

**ESG focused** investments



# EMPRESS PORTFOLIO

PRECIOUS METAL ROYALTIES & STREAMS







### **SIERRA ANTAPITE**

GOLD STREAM

Location **Huancavelica**, Peru

**Operator Sierra Sun Group (Private)** 

Commodity Gold

Stage

**Production** 

**Mine Type** 

**Underground** 

<b>4.5%</b>	11K oz	<b>20%</b>
Gold stream	then 1% LOM	of spot price paid
<b>1,430</b>	US\$2.2M	<b>US\$15M</b>
Oz Au annually	Annual cashflow	Net Asset Value*

Note: Base case assumption of US\$1,750/oz gold. The above forecasts are based upon information provided by the Operator.

\*NAV calculated with a 5% discount rate.















### **TAHUEHUETO**

SILVER STREAM

Location Durango, Mexico

Operator Luca Mining (TSXV: LUCA)

Commodity Silver, Gold, Zinc, Lead

Stage Production

Mine Type Underground

<b>100%</b> Silver Stream	<b>1.25M oz</b> then 20% for 10yr	<b>20%</b> of spot price paid
<b>177,651</b>	US\$3.3M	<b>US\$20M</b>
Oz Ag annually	Annual cashflow	Net Asset Value*

Note: Base case assumption of US\$21/oz silver. The above forecasts are based upon information provided by the Operator.

<sup>\*</sup>NAV calculated with a 5% discount rate.

### **MANICA**

GOLD ROYALTY

Location Manica, Mozambique

**Operator** Mutapa Mining MMP (Private)

**Commodity** Gold

**Production** 

Mine Type

Stage

**Open Pit** 

<b>3.375%</b> Gold royalty	<b>95K oz</b> then 1.125%	<b>LOM</b> Gold royalty
<b>866</b>	<b>US\$1.6M</b>	<b>US\$5M</b>
Oz Au annually	Annual cashflow	Net Asset Value*

Note: Base case assumption of US\$1,750/oz gold. The above forecasts are based upon information provided by the Operator.







<sup>\*</sup>NAV calculated with a 5% discount rate.









### **PINOS**

### GOLD & SILVER ROYALTY

Location Zacatecas, Mexico
Operator Candelaria (TSXV: CAND)
Commodity Gold & Silver
Stage Development
Mine Type Underground

<b>1%</b>	<b>LOM</b>	<b>29</b>
NSR	Royalty	Concessions
<b>3,816</b> Hectares	<b>2018</b> PEA Completed	<b>7 year</b> Mine life

Note: Base case assumption of US\$1,750/oz gold & US\$21/oz silver. The above forecasts are based upon information provided by the Operator.



# CANADIAN PORTFOLIO

EXPLORATION

**Ontario** 

Coldstream

**Miner Lake** 

**Greenoaks** 

**Mud Lake** 

**Empress** 

**Dog Lake** 

Saskatchewan

Fisher

Manitoba

**Oxford Lake** 

Quebec

**Windfall East** 

**Destiny** 





# VALUE PROPOSITION

#### FOCUSED ON REVENUE CREATION

#### Invested to date

Since inception we have invested into 4 key assets

### **Projected Revenue\*\***

With the current portfolio forecasted over the next 5 years

\$19.5M

\$47M

+\$50M

#### **Net Asset Value\***

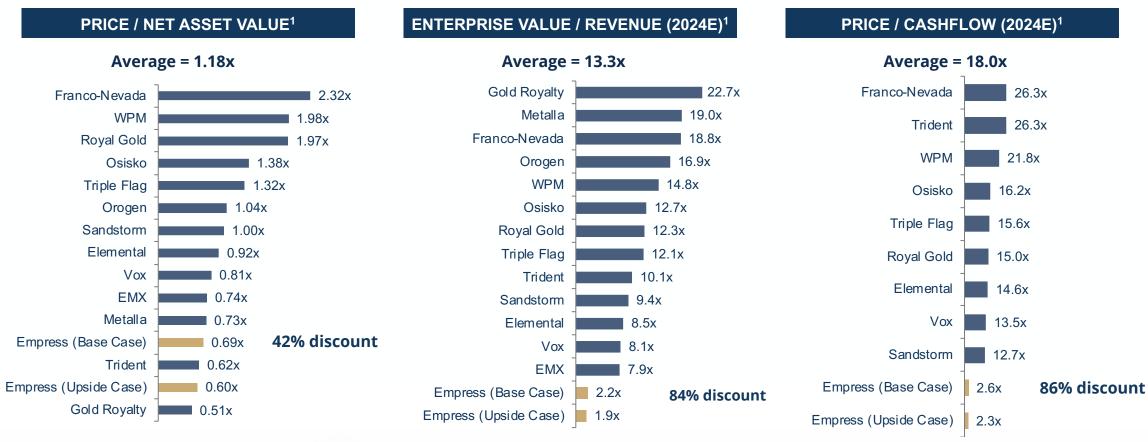
The portfolio NAV includes Sierra **Antapite, Tahuehueto and Manica** 





## THE INDUSTRY

#### PEER COMPARISON



<sup>1.</sup> NAVPS and calendar 2024 revenue and CFPS estimates for comparable companies are consensus research estimates sourced from Capital IQ as at August 31st, 2023. 2. Includes Pinos, Manica, Tahuehueto and Sierra Antapite investments.

Base case assumes a US\$1,750/oz gold price and a US\$21/oz silver price. Upside case assumes a US\$1,900/oz gold price and a US\$25/oz silver price



# THE PIPELINE

### EVALUATING US\$50M+ OF POTENTIAL DEALS



#### **Gold Stream**

Inv Size US\$7.5M

Metal Gold

**Stage Production** 

Status Exclusivity signed

**Due diligence in progress** 



#### **Gold Stream**

Inv Size US\$5M

Metal Gold

**Stage Production** 

Status Exclusivity signed

Due diligence in progress



### **Gold Stream/Royalty**

Inv Size US\$10M

Metal Gold

**Stage Development** 

**Status** In discussions



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# **OUR TEAM**

### STRONG TEAM WITH PROVEN TRACK RECORD OF SUCCESS

#### **Board of Directors**



**David Rhodes** *Executive Chairman* 



Alexandra Woodyer Sherron Director



Jeremy Bond Director



Natascha Kiernan Lead Director



**Paul Mainwaring** *Director* 



**Wes Roberts** *Director* 

### **Management & Advisors**



Alexandra Woodyer Sherron CEO & President



**Richard Vigil** *Global Vice President* 



**Xavier Wenzel** *Chief Financial Officer* 



**Kaitlin Taylor** *VP Marketing & IR* 



**Michelle Borthwick** *Corporate Secretary* 

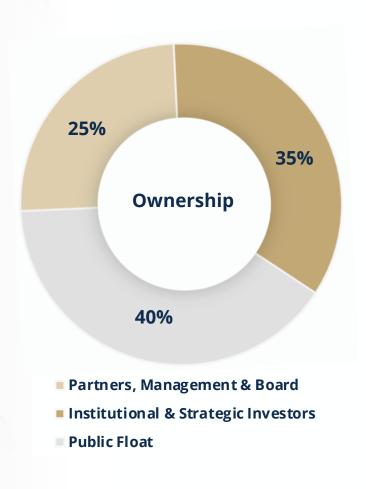


**David Laing** *Technical Advisor* 



# CAPITAL STRUCTURE

#### STRONG SHAREHOLDER BASE



Capitalization	
Shares O/S	118M
Market Capitalization*	C\$34M
Warrants & Options	23M
Fully Diluted S/O	141M

S\$1.1M
S\$2.8M
JS\$10M

Research Coverage	
Red Cloud Securities   David Talbot	BUY
Research Capital Corp.   Adam Schatzker	BUY

<sup>\*</sup>Closing price as at October 23, 2023 @ C\$0.29 (C\$34M = US\$25M) | \*\*Cash balance as per financial statements as at June 30, 2023 \*\*\*As per financial statements at June 30, 2023. Executed Nebari Accordion Credit Facility on December 23, 2021, initial draw of US\$4.79M.



# NEAR-TERM CATALYSTS

#### PATH TO RAPID GROWTH



**Sierra Antapite** 

Increasing Production
Capacity



**Tahuehueto** 

Ramping Up Production



Manica

Ramping Up
Production



Invest in **Project Pipeline** 

Expand Portfolio with New Investments





#### REAL VALUE CREATION

**Invested to Date** 

\$19.5M

Invested into four key assets

**Projected Revenue** 

+\$50M

Potential to generate significant revenue over the next five years\*

**Value Creation** 

\$47M

Net Asset Value of the portfolio\*\*

**Value Proposition** 

\$25M

Market Capitalization trades at significant discount compared to industry peers\*\*\*

All in US\$ unless stated otherwise. | \*Projected revenue calculated using upside case pricing of US\$1,900/oz gold & US\$24/oz silver. | \*\* NAV calculated using upside price case with a 5% discount rate | \*\*\* As at October 23, 2023 (C\$0.29)



# **CONTACT US**



Alexandra Woodyer Sherron
CEO & President



**Kaitlin Taylor**VP Marketing & Investor Relations

- (a) Vancouver, Toronto, New York, London
- +1.604.331.2080
- info@empressroyalty.com

- **f** fb.com/EmpressRoyaltyCorp
- @empressroyaltycorp
- ( @empressroyalty\_

- (in) EmpressRoyaltyCorp
- @empressroyaltycorp
- empressroyalty.com